

Physio Clinic Manager Opportunity

Job Summary: We are seeking a dynamic and experienced Physio Clinic Manager with a strong background in business development to lead our clinic to new heights. The successful candidate will be responsible for overseeing daily operations, managing staff, and driving business growth through innovative marketing and strategic partnerships. This role requires a blend of clinical understanding, management skills, and business acumen.

Key Responsibilities:

Clinic Management:

- Oversee day-to-day operations of the physio clinic, ensuring a high standard of patient care.
- Manage and support clinic staff, including physiotherapists, administrative personnel, and other healthcare professionals.
- Ensure compliance with healthcare regulations and maintain accreditation standards.
- Develop and implement clinic policies and procedures.
- Monitor and manage clinic budgets, financial performance, and resource allocation.

Business Development:

- Develop and execute business development strategies to increase patient volume and clinic revenue.
- Identify and pursue new business opportunities, including partnerships with local healthcare providers, sports teams, and community organizations.
- Analyze market trends and competitor activities to inform business strategies.

Patient Experience:

- Ensure a patient-centric approach in all clinic operations, enhancing patient satisfaction and retention.
- Handle patient inquiries, complaints, and feedback to improve service delivery.
- Monitor patient outcomes and satisfaction metrics, implementing improvements as needed.

Staff Development:

- Recruit, train, and mentor clinic staff to ensure a competent and motivated team.
- Conduct performance evaluations and provide ongoing feedback and professional development opportunities.
- Foster a collaborative and positive work environment.

Salary Range: GBP 26,500 to GBP 30,500 annually.